



Trafalgar Insurance

Lines of Business Sheet

As of June 17 2004

Yachts and Boats

Yachts – (Vessels Over 26' in Length and greater then \$25,000 in hull value)
Mega Yachts (Over 70' in Length)
Boats (Vessels under 26' in Length)
High Performance Vessels
Wood Hulled Vessels
Six and Twelve Pac Charters
Lloyd Syndicate Markets for Extending Navigation, Florida and Gulf Region Exposure
Older Vessels (25 years or more)
Mexican Watercraft Liability
Excess P&I Liability, up to \$50 Million
Vessel in Florida and the Gulf of Mexico * & **

* *For access to a domestic insurer*, coverage for Florida in the counties of Monroe, Miami-Dade, Broward, and Palm Beach requires hull value of \$500,000 or more and may not be over 10 years of age. **For vessels in the Gulf of Mexico from Macro Island, FL to Brownsville TX there is no minimum hull value, but may not be over 10 years of age.**

** *For access to Lloyd's Markets*, the minimum hull value must be \$250,000 or greater, for both FL and the Gulf of Mexico. On values between \$250,000 and \$500,000 coverage is not available for Named and/or Numbered Windstorm if vessel is based south of Brunswick, Georgia during the hurricane season. Hull values greater then \$500,000 windstorm coverage can be attained, but based on the warranty that the vessel is not south of the Tropic of Cancer during the hurricane season (1st June to 31st October inclusive).

*** We do not offer Liability-only yacht policies at this time.

Commercial Marine

Boat Dealers
Marinas
Boat Manufactures
Ship Repairers/Artisans/Shipwrights
Yacht Clubs & Sailing Clubs
Cargo
Excess Liability, up to \$50 Million
Newly formed entities (less than 5 years)
Other Hard to Place Risks

Insurance Company Markets:

Yachts: ACE, American Reliable, Chubb, National Casualty (Scottsdale), Markel, Zurich, and Lloyds of London.
Commercial: ACE, ARCH, Axiom, CNA, Essex, Great American, Navigators, St. Paul, Lloyds of London.